





# ITALY PITCHES

The first step towards social innovation.

**A PERSUASIVE SPEECH PROGRAM IN ENGLISH** 

Created for Italian Licei by the JCU Institute for Entrepreneurship in collaboration with Casa Scalabrini 634

# **STUDY MATERIAL**

# FACEBOOK

• Like JCUEntrepreneurship

#### **SNAPCHATS**

• Follow stories on Snapchats about non-profits (LINK)

# WEBSITE

- <u>Top Nonprofits</u>: Blog and resources focused on learning from the best in nonprofit management, fundraising, marketing, & technology
- <u>Solving Big Problems</u>: a learning resource for those interested in "big problems".

# VIDEOS

- How to Perfect the Elevator Pitch (LINK)
- 9 Steps to Startup (LINK)
- Elevator Pitch How to sell yourself and your business in 30 seconds (LINK)
- Improve Your Business Pitch in Six Steps (LINK)
- Fundraising 101: Rueben Mayes at TEDxWSU 2014 (LINK)
- Elevator Pitch Winner (LINK)

# ARTICLES

- 7 key components of a perfect elevator pitch with video (LINK)
- Business News Daily: what is an elevator pitch? (LINK)
- Classy: create a stellar elevator pitch for your nonprofit organization (LINK)
- 6 tips for perfecting your pitch (LINK)
- How to ask for money (LINK)
- Your elevator pitch needs an elevator pitch (LINK)
- Building a good elevator pitch for your nonprofit organization (LINK)
- 6 videos for nonprofit organization elevator pitch (LINK)
- 7 Tips For Pitching Your Entrepreneurial Idea, Whether To Angels Or Sharks (LINK)
- Forbes: How to create an elevator pitch (LINK)
- Creating a stellar elevator pitch for a non-profit (LINK)
- The importance of nonprofit partnerships in doing good work (LINK)
- Making a killer first impression on donors (LINK)

# RELATED TOPICS

- Finding board members for your nonprofit (LINK)
- Digital terms glossary for nonprofits (LINK)
- Guide to pitching to corporate sponsors (LINK)
- Pitch Deck Primer for non profits (LINK)